



16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

KOREDE FANILOLA

1. Eliminate PARASITIC MINDSET and RENT MENTALITY

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

2. Approach every relationship with the attitude of “I AM HERE TO BE A BLESSING AND CONTRIBUTE TO YOUR SUCCESS”

3. Be Generous As a RULE

4. Be Sacrificially involved with REAL and GENUINE PASSION

5. BUILD A CONNECTION before you will ever need one

6. RESPECT the opportunity to meet people

7. Be and remain AN ASSET

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

8. HONOR and RESPECT

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

9. Reach out First

10. EARN TRUST

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

11. Be INTENTIONAL about creating
good Impressions

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

12. Make the GATE KEEPER your Ally
rather than AN ADVERSARY

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

13. Be WISE in solving RELATIONSHIP PROBLEMS

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

14. Close and End RELASHIONSHIPS WISELY and not DEADLY

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS

15. Keep GROWING your NETWORK of INFLUENCE

16. Never forget the GOD FACTOR

16 KEYS FOR BUILDING PROFITABLE BUSINESS RELATIONSHIPS